

**DEPARTMENT OF HUMAN RESOURCES
PREPROPOSAL CONFERENCE**

October 7 , 2008

Pages 1 through 46

PREPARED BY:

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STATE OF ALABAMA
DEPARTMENT OF HUMAN RESOURCES
PREPROPOSAL CONFERENCE

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PROCEEDINGS taken before Haley A.
Phillips, Certified Court Reporter, ACCR # 151, and
Commissioner for the State of Alabama at Large, in
the Skill Center of the Gordon Persons Building, 50
North Ripley Street, Montgomery, Alabama, on
Tuesday, October 7, 2008, commencing at
approximately 10:00 a.m.

* * * * *

APPEARANCES

PROCUREMENT DIRECTOR AND MODERATOR:

Ms. Starr Stewart

PANEL MEMBERS:

Ms. Jennifer Bush

Ms. Connie Tanner

Mr. Cliff Smith

Mr. Joe Bruner

Ms. Melanie Duncan

* * * * *

1 MS. STEWART: Again, good
2 morning. I'm Starr Stewart.
3 I'm the procurement director
4 for the department. And on
5 behalf of the department, I
6 would like to say thank you
7 and welcome for your interest
8 in managing our Alabama State
9 Disbursement Unit. Before I
10 get started or we start into
11 today's program, I want to
12 make some introductions. And
13 this is our panel, and I'm
14 going to let them introduce
15 themselves. But I would like
16 to start by introducing Faye
17 Nelson, who is sitting at the
18 back. And she's the director
19 of the Alabama Child Support
20 Division, and Minnie Thomas,
21 who is the assistant director
22 of the Child Support
23 Division.

1 Faye, did you or Minnie
2 want to say anything?

3 MS. NELSON: Well, I do want to
4 say good morning to everyone,
5 and we do want to say thank
6 you so much for taking your
7 time out to come and share
8 your plans or your proposals
9 with us. We really look
10 forward to your questions, and
11 hopefully we will be able to
12 address them in a manner that
13 will be beneficial to you.

14 I just want to ensure you
15 that we have a team of
16 reviewers that will
17 objectively look at your
18 proposals and try to select
19 the best for Alabama. And,
20 again, we do appreciate
21 you-all taking the time out to
22 be with us to help us through
23 this process. Have a good

1 day.

2 MS. STEWART: Minnie.

3 MS. THOMAS: And my sentiments

4 exactly.

5 MS. STEWART: Okay. And I will

6 take another few moments to

7 introduce the child support

8 staff as well as some other

9 collaborators on this

10 project.

11 Deborah, do you want to

12 start?

13 MS. NEWSOM: I'm Deborah Newsom,

14 and I do work directly with

15 the payment center for

16 unidentified payments,

17 collections.

18 MS. JUSTICE: I'm Jan Justice.

19 I'm program manager with the

20 child support program policy.

21 MS. DUNCAN: I'm Melanie Duncan,

22 and I'm the program manager

23 for State operations.

1 MS. STEWART: That's Melanie up
2 front.

3 MS. BUSH: I'm Jennifer Bush,
4 legal counsel for the child
5 support program.

6 MS. TANNER: I'm Connie Tanner.
7 I'm the supervisor of child
8 support accounting.

9 MR. SMITH: I'm Cliff Smith,
10 policy analyst with child
11 support.

12 MR. BRUNER: And I'm Joe Bruner
13 with -- the manager for the
14 Central Disbursement
15 (unintelligible) IV-D payments
16 for the child support.

17 MS. STEWART: And we've got
18 Deborah Tarver at the laptop,
19 and she works with me in
20 policy, planning and
21 research.

22 Again, welcome. And
23 we're going to go ahead and

1 get started. Okay. The
2 Alabama State Disbursement
3 Unit is the central child
4 support collection unit for
5 the state of Alabama. And
6 this was mandated as a result
7 of the Personal Responsibility
8 and Work Opportunity
9 Reconciliation Act of 1996.
10 Okay. Again, we're going to
11 talk before we get into ...

12 (Off-the-Record discussion.)

13 MS. STEWART: We're going to talk
14 about the format for this
15 conference. Because we do
16 have the court reporter here,
17 we need to make sure that she
18 hears all of the questions,
19 notates who's represented here
20 and your name is spelled
21 correctly and that type of
22 thing. So, again, this is
23 the -- the format for this

1 conference. If you do have a
2 question, we do ask that you
3 stand, speak clearly and
4 audibly, state your name,
5 spell your first and last name
6 and state the agency or
7 company that you represent.

8 Also, in consideration of
9 time, we ask that you have
10 your questions prepared. You
11 don't have them written --
12 have to have them written but
13 just have them ready when you
14 stand. And, also, if you'll
15 stay where we -- the topics
16 that we're addressing so that
17 it's not a constant back and
18 forth. Ask your questions.
19 Feel free to stop us. This is
20 a pretty informal process, so
21 anytime you have a question,
22 just, again, feel free to stop
23 us and ask.

1 Does everyone have a copy
2 of the RFP?

3 (No response.)

4 MS. STEWART: Okay. What we're
5 going to do is we're going to
6 basically go through. I am
7 going to start with some of
8 the requirements that are
9 identified in the RFP as far
10 as formatting, timelines and
11 that type of thing. And then
12 Melanie Duncan will step in
13 and go over what you're really
14 here to hear, the bulk and the
15 meat of the ASD Unit
16 requirements.

17 Okay. First of all, are
18 there any questions about the
19 department's requirements --
20 I'm sorry -- reservations?

21 (No response.)

22 MS. STEWART: And, again, this is
23 pretty -- If we go too fast,

1 slow us down. We really want
2 to make sure that you get all
3 of the information that you
4 need.

5 The submission
6 requirements for the
7 proposals. Again, all of the
8 requirements are identified in
9 the RFP document. And I know
10 this is going to sound really
11 crazy, but please, please make
12 sure that you take that
13 document and sort of make it a
14 check sheet. I can't tell you
15 how many proposals are
16 rejected because there's no
17 signature --

18 We can't go into contract
19 with a company that doesn't
20 have a binding signature.

21 -- or that miss
22 something like the number of
23 copies. All of the

1 requirements have to be met
2 for your proposals to be
3 considered.

4 And some of the
5 requirements include an
6 original and ten copies, and
7 it also includes a disk,
8 preferably in PDF format.
9 Okay. If you have to scan in
10 documents, it's easier if you
11 do a separate table, but just
12 however you choose to do that
13 as long as I've got your
14 proposal on disk.

15 Okay. Again, the format
16 requirements are stated in the
17 document. If you have any
18 proprietary items in there,
19 make sure that you sign that
20 affidavit and denote those
21 pages clearly. It's all
22 spelled out, again, in the
23 RFP. And all mandatory

1 requirements must be met. And
2 as far as the proposal format,
3 it must be concise; it must be
4 your work; and it must
5 describe your ability to meet
6 the requirements of the RFP.
7 Any additional questions
8 regarding that?

9 (No response.)

10 MS. STEWART: The mandatory
11 requirements included, first
12 and foremost, attendance of
13 this conference; again, the
14 deadline for receipt of
15 proposals. One second late is
16 late. And it's Central
17 Standard Time. I know you
18 guys are from everywhere, so
19 make sure that you remember
20 that. And it's twelve noon.
21 I actually had somebody to
22 come up and think that that
23 was twelve midnight, I kid you

1 not, and collapsed in the
2 floor when I said, you're
3 late. And so, again, make
4 sure that you adhere to all of
5 the requirements. Any
6 additional questions regarding
7 those or any questions at
8 all?

9 (No response.)

10 MS. STEWART: Okay. Vendor
11 certification. You must
12 attest to all of the
13 certifications that are
14 identified in the document.
15 And -- My part is fairly easy,
16 No questions there?

17 (No response.)

18 MS. STEWART: And, now, again, for
19 the reason that you're really
20 here. Melanie Duncan is going
21 to take over and finish the
22 presentation.

23 MS. DUNCAN: All right. Good

1 morning. We're going to be
2 just going through Section 3,
3 pages 19 through 57 of the RFP
4 document. Of course, we have
5 the overview and a discussion
6 of county DHR payment
7 processing and clerk of courts
8 payment processing.

9 Are there any questions?

10 (No response.)

11 MS. DUNCAN: All right. 3.2 is
12 our current process technical
13 information. Questions?

14 (No response.)

15 MR. RIDDLE: I have one question.
16 I don't know if this is -- I'm
17 Robert Riddle from SMI. I
18 don't know if this is the
19 right place, but in one place
20 it says that you update the
21 ASDU daily from ALECS and SJIS
22 and then, I think, on page 33
23 you mention it's done weekly.

1 We just wanted to confirm. Is
2 it daily or weekly?

3 MS. DUNCAN: Unfortunately, our
4 technical person has not
5 arrived yet. I believe there
6 is a daily and a weekly.

7 MS. STEWART: And let me say that
8 we're going to take your
9 questions down, and we will
10 post the questions as well as
11 the responses to the
12 department's Web site. So if
13 you don't get an answer right
14 now, you will have it by the
15 week's end.

16 MS. DUNCAN: All right. Now we're
17 into the operational
18 requirements. Any questions
19 regarding the ASDU system or
20 ASDU database?

21 (No response.)

22 MS. DUNCAN: All right. Section
23 3.3.4 is payment processing.

1 There's a discussion of
2 billing statements, sorting
3 and batching payments,
4 deposits, posting identified
5 payments, and posting with an
6 MPI. Questions?

7 (No response.)

8 MS. DUNCAN: All right. Any
9 questions regarding
10 unidentified payments, receipt
11 of electronic payments,
12 posting payments to the ASDU
13 database, transfer of payment
14 data, processing payments
15 received by DHR?

16 (No response.)

17 MS. DUNCAN: Section 3.3.5 deals
18 with disbursement.

19 MS. PARSONS: Tina Parsons with
20 Ikon. How would the ASDU
21 become aware of refunds that
22 needed to be refunded to
23 the NCP?

1 MS. DUNCAN: Right.

2 COURT REPORTER: Need to be where?

3 MS. DUNCAN: Refunded to the
4 noncustodial parent.

5 Typically, they are
6 notified by the caseworker in
7 the county.

8 MS. PARSONS: ASDU?

9 MS. DUNCAN: Yes.

10 MS. PARSONS: Okay. But it says
11 in here that we may become --
12 ASDU may become aware of it.
13 And I was just wondering what
14 you're looking for to make
15 that determination.

16 MS. DUNCAN: When you find out
17 that a refund is in order,
18 it's usually -- well, it's --
19 most all of the time, it's
20 because someone has called and
21 complained about too much
22 money being taken out or there
23 was an error in the balance

1 or -- It's usually coming
2 through customer service, and
3 that would be how the ASDU
4 might find out about it. But
5 most of the time those calls
6 are going to come to the
7 county worker first and --

8 MS. PARSONS: So we're not looking
9 at any distribution or
10 figuring out balances or
11 whatnot, are we?

12 MS. DUNCAN: No.

13 All right. We're going
14 into 3.3.6, which is the other
15 ASDU requirements; research
16 based on reports of
17 collections posted
18 incorrectly, adjustments,
19 recovery, bank return items
20 including NSF checks --

21 MS. PARSONS: Excuse me. Tina
22 Parsons with Ikon. It says
23 that the ASDU is the first

1 point of contact. Does that
2 mean that the NSF check is
3 returned to ASDU?

4 MS. DUNCAN: Yes.

5 -- payment histories,
6 notices to collect and notices
7 to terminate collection. All
8 right. 3.3.7 is a discussion
9 of the customer service unit,
10 and 3.3.8 is a discussion of
11 the optional expanded customer
12 service unit. Are there any
13 questions?

14 (No response.)

15 MS. DUNCAN: All right. 3.3.9 are
16 the other operational
17 requirements; availability of
18 copies of payment instruments,
19 contingency plan and disaster
20 recovery plan, security, State
21 on-site representatives and
22 innovation. Questions?

23 (No response.)

1 MS. DUNCAN: 3.3.10 is a
2 discussion of fiduciary
3 responsibilities; banking,
4 financial controls and
5 reports, audit, and employee
6 confidentiality. 3.3.11 gets
7 into reporting; daily, weekly,
8 monthly, ad hoc. Any
9 questions?

10 (No response.)

11 MS. DUNCAN: Section 3.4 is the
12 ASDU implementation work plan;
13 site location, hardware and
14 software, ASDU system
15 development. And with that
16 you've got business
17 requirements validation, high
18 level ASDU system design,
19 detailed system design,
20 programing, system testing.
21 Any questions on this
22 section?

23 (No response.)

1 MS. DUNCAN: 3.4.4 is the
2 interface with ALECS and the
3 receipt of ALECS data and
4 upload of payment data to
5 ALECS. 3.4.5 is a description
6 of the interface with SJIS,
7 receipt of SJIS data, and the
8 upload of payment data to
9 SJIS.

10 3.4.6 is a discussion of
11 training for ASDU staff. You
12 have payment processing flow
13 diagrams in 3.4.7. 3.4.8 is
14 the end-of-contract transition
15 plan; hardware and software,
16 State operating the ASDU,
17 State choosing a new
18 contractor, and general
19 provisions. Any questions?

20 (No response.)

21 MS. DUNCAN: 3.4.9 is the
22 implementation schedule. 3.5
23 are performance standards and

1 personalities. Questions?

2 (No response.)

3 MS. DUNCAN: All right. Now,
4 we're going to skip over to
5 Section 5, and there is -- it
6 goes from 5.1 to 5.3. That
7 was a typo, and we'll get that
8 amended.

9 MS. PARSONS: Excuse me. I have a
10 question on page 48, number D,
11 the penalty for failure to
12 post all transactions on the
13 business day they are
14 received. Page 47 states end
15 of next day. Are those
16 talking about two different
17 things?

18 MS. DUNCAN: Okay. You're looking
19 at --

20 MS. PARSONS: I'm on page 48. And
21 47 states end of next day. I
22 is -- On page 47, number I --

23 MS. DUNCAN: I don't have --

1 MS. PARSONS: -- says end of
2 business day. And this
3 says -- It says the payment
4 must be sent to ALECS by the
5 end of the next business day.

6 MS. DUNCAN: Uh-huh (positive
7 response).

8 MS. TANNER: I'm Connie Tanner
9 with child support
10 accounting. The payments that
11 must be sent to ALECS and SJIS
12 by the end of the next
13 business day are set up such
14 that if the contractor chooses
15 to post payment on Saturday
16 because of the business
17 volume --

18 MS. PARSONS: Oh, it's Saturday.

19 MS. TANNER: -- they then send
20 that on Monday.

21 MS. PARSONS: So it's Saturday
22 work that you're speaking of?

23 MS. TANNER: Primarily, yes. And

1 then D in the next section
2 refers to -- Let's see. We're
3 going to have to check on
4 that.

5 MS. PARSONS: Well, I think that
6 explained it to me. Saturday
7 work would be posted by the
8 next business day.

9 MS. TANNER: Right.

10 MS. PARSONS: And then Monday
11 through Friday are on the same
12 day.

13 MS. TANNER: Correct.

14 MS. PARSONS: Okay.

15 MS. DUNCAN: All right. Section 5
16 is the cost proposal section.
17 And as I said earlier, there
18 is a -- we did make a typo on
19 the numbering and we'll get
20 that corrected. But you've
21 got your cost proposal forms,
22 guaranteed change order labor
23 rates by staff category,

1 customer service cost
2 proposal, and optional
3 expanded customer service unit
4 cost proposal. Any
5 questions?

6 MR. RIDDLE: Robert Riddle from
7 SMI. Just -- Since we're
8 pricing this at a price per
9 payment -- kind of back to the
10 equipment and turnover of
11 equipment. We don't usually
12 turn over the equipment since
13 it's priced. And we -- we own
14 the equipment and we are
15 charging you by the number of
16 payments and per payment. So
17 if there's no equipment to
18 turn over, do you have to just
19 say that or ...

20 MS. STEWART: It needs to be -- It
21 needs to be stated in your
22 proposal.

23 MR. RIDDLE: Okay.

1 MS. DUNCAN: Any other questions?

2 (No response.)

3 MS. DUNCAN: All right. Thank you
4 very much.

5 MS. STEWART: I can't believe that
6 there are no questions. Y'all
7 are just too good or we did a
8 good job of writing the
9 proposal -- I mean, RFP. Let
10 me ask you this. Would you
11 guys like for me to post who
12 all is in attendance to the
13 Web site so that you'll know
14 who is here? I will
15 definitely get that done. And
16 let me make sure that everyone
17 signs in. Did everyone sign
18 in? Great. I'll be sure to
19 get that posted, and that
20 should be posted by the week's
21 end.

22 On the questions, I think
23 we answered --

1 MS. BUSH: Except for one.

2 MS. STEWART: Right. We're going
3 to get a response to that, and
4 we will post that by the
5 week's end. Other than that,
6 we will follow the RFP
7 schedule for everything else.
8 Okay.

9 MS. LEVERETT: Excuse me. I'm
10 going to ask -- Sandy
11 Leverett, Fidelity Information
12 Services. Will you consider
13 processing outside the state
14 of Alabama? Can the issue be
15 handled outside the state?

16 MS. STEWART: I don't think so.

17 MS. LEVERETT: Can I ask why?

18 MS. STEWART: Do you guys -- Back
19 at the back, Faye or Minnie,
20 do you have a response for
21 that?

22 MS. THOMAS: That's probably a
23 legal issue that I don't know

1 what to do with. But we've
2 never done it like that.

3 MS. LEVERETT: You state in the
4 RFP that it must be within 30
5 minutes.

6 MS. THOMAS: Right.

7 MS. LEVERETT: I'm just curious as
8 to why if we as a company can
9 provide the payment processing
10 aspect of it in one area,
11 customer service in another
12 area --

13 MS. STEWART: Let us get --

14 MS. LEVERETT: I guess my concern
15 would be can the child support
16 payments be mailed to an
17 address outside the state of
18 Alabama?

19 MS. BUSH: I'll find out, and then
20 we'll have to post the answer
21 to that on the Web site.

22 MS. LEVERETT: Okay. In addition
23 to that, could multiple sites

1 be used, multiple pickup
2 sites, taking a look, finding
3 out where originating payments
4 are coming from to expedite,
5 you know, the mail flow?
6 Could we utilize a multiple
7 site location to capture the
8 actual payments,
9 consolidating, you know,
10 electronic needs back into you
11 for updates?

12 MS. STEWART: We'll get a
13 response. And I'm going to
14 say that most of that's
15 probably -- those are
16 requirements by the -- made by
17 the legislature. Because with
18 a lot of ours, they require
19 that any contract such as this
20 be state side or that they be
21 in the state of Alabama.

22 MS. LEVERETT: Okay.

23 MS. STEWART: But we'll get a

1 response.

2 MS. LEVERETT: That's my first
3 question. That's processing
4 outside the state of Alabama.
5 If you come back and you say,
6 no, it has to be within the
7 state, how far outside of
8 Montgomery can I go? Can I go
9 closer to the borderline of
10 area states if I've got a
11 processing center located in
12 that state?

13 MS. STEWART: I think it states 30
14 minutes in the RFP, so
15 within -- outside of
16 Montgomery, you can only go --
17 And that's just a few sites
18 here; Prattville, Millbrook.
19 But, yeah, there is a
20 30-minute requirement
21 outside -- or within the city
22 limits of Montgomery.

23 MS. LEVERETT: Okay. But maybe I

1 misunderstood. If you will
2 not permit me to process
3 outside the state of
4 Alabama --

5 MS. STEWART: Right.

6 MS. LEVERETT: -- are you saying
7 that I need to stay within 30
8 minutes of Montgomery; you
9 won't consider outside of a
10 30-minute radius?

11 MS. STEWART: That's what is
12 currently stated. We'll --
13 Are you guys going to
14 reconsider that?

15 MS. LEVERETT: That's a twofold
16 question that I've got.

17 MS. DUNCAN: That's --

18 MS. STEWART: That's not something
19 that you're going to
20 reconsider, Melanie?

21 MS. DUNCAN: (Shakes head.)

22 MS. STEWART: Okay. That's --
23 Yeah. That's not a

1 reconsideration. It has to be
2 within the 30-mile radius of
3 Montgomery.

4 MS. LEVERETT: Okay. Then -- So
5 you're answering me right now
6 on the states?

7 MS. STEWART: I'm going to tell
8 you pretty much -- We're going
9 to post that, but pretty much
10 it's going to have to be
11 within the state of Alabama.
12 That's how all of the
13 legislature has mandated that
14 we handle these projects.
15 Again, let us get -- We'll
16 ponder over that.
17 Jennifer will check to see if
18 there's anything else that can
19 be done, but I'm going to tell
20 you pretty much that's
21 probably the way it has to be.

22 MS. LEVERETT: Okay. I was just
23 curious as to whether or not

1 it was because you wanted
2 access to that facility within
3 driving distance or if --

4 MS. STEWART: I think there's
5 several determinating factors
6 for that.

7 MS. LEVERETT: How soon will we
8 know that, by the end of the
9 week?

10 MS. STEWART: By the week's end.

11 MS. LEVERETT: Okay. Thank you.

12 MS. STEWART: Any additional
13 questions?

14 Yes.

15 MR. RIDDLE: Sorry I didn't ask
16 this earlier on the --

17 MS. STEWART: That's okay.

18 MR. RIDDLE: -- on the
19 formatting. And I'm not
20 exactly sure what page it
21 describes it. But it says
22 you're supposed to have tabs
23 for sections, subsections and

1 anything in bold. Well,
2 looking at it, that could be
3 just about every subsection
4 that you have to have a tab.

5 MS. STEWART: Yeah. It's --

6 MR. RIDDLE: The whole thing would
7 be a book of tabs.

8 MS. STEWART: No, it won't. It is
9 pertaining to the headings --
10 the subsections and the
11 headings. And I'll clarify
12 that. I'm going to go
13 straight to that text and
14 those requirements in Section
15 4.

16 MR. RIDDLE: I think it's page
17 49.

18 MS. STEWART: It says bolded
19 sections and subsections,
20 which are your four -- you
21 know, any of those that read
22 like 4.2, 3.2, whatever those
23 requirements are. So it's not

1 everything bolded. It's just
2 your bolded section and
3 subsection headings. That's
4 what you'll tab.

5 And let me say also --
6 and I think there's a place --
7 do not use those little tabs
8 that you slide in. It looks
9 like it snowed when you guys
10 deliver those. And we don't
11 go back and fix that for you.
12 So it makes it difficult for
13 the evaluators to find your
14 material sometimes. Also, the
15 little ones that are adhesive
16 that you can stick on the
17 page, please don't put them on
18 the pages of your proposal.
19 If you want to stick a blank
20 sheet in or use some type of
21 card stock, that's fine, but
22 don't use those adhesive ones
23 either.

1 Did I -- Did I clarify
2 that for you?

3 MR. RIDDLE: Well, it would be
4 helpful if you gave in your
5 response a sample of what --

6 MS. STEWART: Okay. I can do
7 that.

8 MR. RIDDLE: -- where the tabs
9 should go.

10 MS. STEWART: Okay. I definitely
11 will do that. It will
12 basically look like the table
13 of contents, but we'll get
14 that posted as well.

15 Are there any additional
16 questions?

17 MR. RIDDLE: One more. I'm
18 sorry.

19 MS. STEWART: Okay. That's okay.

20 MR. RIDDLE: Robert Riddle from
21 SMI. And I believe it's in
22 Section 4.2.5.3. In the
23 following format requirements

1 of the RFP, there's no
2 reference to 3.3.5, 3.3.6,
3 3.3.9, 10 or 11. Can we
4 assume that is a response that
5 is required in these
6 sections? And I have a
7 question. I can leave it for
8 you if you didn't get that.

9 MS. STEWART: Okay. Good. Let's
10 leave that one, and we'll get
11 it posted because ...

12 Yeah.

13 MR. TYRE: Norton Tyre,
14 Informatica. Is there any
15 preference by the State with
16 ETL tools that could be used
17 in the data migration in this
18 project?

19 MS. STEWART: Whose question is
20 that?

21 MR. TYRE: If your IT guy is not
22 here, you probably can't.

23 MS. STEWART: We've got somebody

1 that came in. Did you hear
2 the question?

3 MR. NANDANAMPATI: No, I didn't
4 hear. Can you repeat again?

5 MR. TYRE: Okay. Yeah. Sure.

6 Does the State have a
7 preference for the ETL tools
8 that they use for data
9 migration in a project?

10 MR. NANDANAMPATI: Uh-huh
11 (positive response).

12 MR. TYRE: You do?

13 MR. NANDANAMPATI: Because they
14 might be using ETL tools, so
15 that's one reason they might
16 specify. But, otherwise, it
17 should be flexible. Because
18 they might have licenses and
19 all those things, different
20 kind of ETL tools that are in
21 Informatica. So depends on
22 the licensing.

23 MS. STEWART: Did that answer --

1 Did everyone hear the
2 response?

3 (No response.)

4 MS. STEWART: Okay. Any
5 additional questions?

6 (No response.)

7 MS. STEWART: Okay. Let me go
8 back to the timeline. I think
9 that's where we left off.
10 Again, the timeline and
11 deadlines are stated in the
12 schedule of events for this
13 procurement. We stick to
14 those unless there are changes
15 either -- basically on the
16 State's side, which all
17 amendments will be posted to
18 the department's Web site. I
19 do ask that you check the Web
20 site periodically for
21 amendments as well as, again,
22 the information that we've
23 stated would be available by

1 the week's end. Those updates
2 and responses will be there as
3 well.

4 Okay. Are there any
5 additional questions about any
6 part of this procurement?
7 Questions, deadlines,
8 responses?

9 MS. THOMAS: I think there was a
10 technical question that
11 occurred while I was out of
12 the room about the daily file,
13 the weekly file, or whatever.
14 Wasn't there a question with
15 the tables?

16 MS. STEWART: Yes. We've got --
17 We were going to respond.

18 Deborah, could you ...

19 MS. NEWSOM: Let me see if I can
20 find it here. It says you
21 update daily the ASDU. Page
22 33 says update weekly. Which
23 is it?

1 MS. THOMAS: We update daily,
2 don't we? We have a daily
3 update.

4 MS. STEWART: We can't hear up
5 here.

6 MR. PUSARLA: Yeah, it's a daily
7 update.

8 MS. STEWART: Okay. And, again,
9 that will also be posted. So
10 it's a daily update instead of
11 a weekly. Any additional
12 questions?

13 (No response.)

14 MS. STEWART: This is short and
15 sweet. Do you guys have
16 anything that you want to
17 add?

18 MS. THOMAS: Starr, can we know
19 who all is in the house?

20 MS. STEWART: I've got a sign-in
21 sheet, and we're going to post
22 it on the Web site and make
23 sure that everybody is aware.

1 MR. TYRE: Actually, it would
2 help, because there may be
3 some subcontractor vendors
4 here. It would facilitate if
5 we kind of went around the
6 room.

7 MS. STEWART: Okay. Again,
8 that -- Okay. That is still
9 the reason for posting. But
10 if you guys don't mind, do you
11 want to go around?

12 COURT REPORTER: Your name?

13 MR. TYRE: Oh, sorry. Norton
14 Tyre, Informatica.

15 COURT REPORTER: Thank you.

16 (Off-the-record discussion.)

17 MS. STEWART: Well, if you guys
18 don't mind, let's start with
19 introductions stating your
20 name and the company that you
21 represent. And if you will
22 start, please.

23 MS. PARSONS: I'm Tina Parsons

1 with Ikon Office Solutions.

2 MS. BURNETT: Alice Burnett, Bank
3 of America.

4 MS. HARRISON: Kristine Harrison,
5 Bank of America.

6 MR. CUSHING: Chris Cushing,
7 JPMorgan Chase.

8 MS. HASTINGS: Alison Hastings,
9 JPMorgan Chase.

10 MR. WILSON: Warren Wilson, SMI.

11 MR. RIDDLE: Robert Riddle, SMI.

12 MS. BLANC: Michele Blanc,
13 Informatix.

14 MS. CLAPP: Susan Clapp,
15 Informatix.

16 MR. KNIGHT: Eric Knight, Famevil.

17 MR. WILKERSON: Jim Wilkerson, HDI
18 Solutions.

19 MS. BENNING: Rachel Benning, FIS,
20 eFunds Government Solutions.

21 MS. LEVERETT: Sandy Leverett,
22 FIS.

23 MR. TYRE: Norton Tyre,

1 Informatica.

2 MR. HYATT: Rodney Hyatt, FPMI.

3 MR. PARKER: Orlando Parker, ACS.

4 MS. ATWELL: Elizabeth Atwell,
5 ACS.

6 MR. BARCKLEY: George Barckley,
7 Kreatek.

8 MS. MCKENZIE: Ashleigh McKenzie,
9 CIBER. And I'm here local.

10 MS. SCARBOROUGH: Judy
11 Scarborough, CIBER.

12 MS. STEWART: All right.

13 MR. NANDANAMPATI: Hanuman
14 Nandanampati, SVK Systems.

15 MS. STEWART: All right. Well,
16 again, that information -- I
17 know that was fast, so unless
18 you were able to get that all
19 down, you probably missed a
20 few, so we will post the
21 attendees and companies
22 representing again. Okay.

23 If you don't have any

1 additional questions, we are
2 done.

3 * * * * *

4 END OF PROCEEDINGS

5 * * * * *

6
7 REPORTER'S CERTIFICATE

8 STATE OF ALABAMA:

9 ELMORE COUNTY:

10 I, Haley A. Phillips, Certified Court
11 Reporter, ACCR # 151, and Commissioner for the
12 State of Alabama at Large, do hereby certify that I
13 reported the proceedings in the matter of:

14 STATE OF ALABAMA

15 DEPARTMENT OF HUMAN RESOURCE

16 PREPROPOSAL CONFERENCE

17 On Tuesday, October 7, 2008.

18 The foregoing 44 computer-printed pages
19 contain a true and correct transcript of the
20 examination of said witness by counsel for the
21 parties set out herein.

22 I further certify that I am neither of kin
23 nor of counsel to the parties to said cause nor in

1 any manner interested in the results thereof.

2 This 23rd day of October 2008.

3

4

5

6

Haley A. Phillips, ACCR #151
Expiration Date: 9/30/08
Certified Court Reporter and
Commissioner for the State
of Alabama at Large

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